



PRESS RELEASE - MAZDA MOTOR EUROPE

Mazda forecasts continued global growths

- Crossover model Mazda CX-5 continues to drive global sales
- Launch of next generation products strengthening product line up
- Full-year forecast sees growth in both sales volume and profits

Hiroshima / Leverkusen, 9 May 2019 – Mazda Motor Corporation today announced its global full-year financial and sales results, reporting global sales of 1,561,000 vehicles during the twelve-month period that ended 31 March 2019.

The ASEAN region again saw the highest year-on-year increase with unit sales up 18% to 137,000 vehicles. Mazda's domestic market Japan also contributed to the growth with a 2% lift in sales to 215,000 units. In Europe*, 270,000 Mazda cars were delivered, with the Mazda CX-5 being the most popular model. In Spain, sales were up 5% to 21,000 units and the UK saw a 1% growth to 39,000 vehicles. North America sold 421,000 units, while sales in China were 247,000 units.

Mazda's sales performance during fiscal year brought in revenue of ¥3,564.7 billion (€27.8 billion**), resulting in an operating profit of ¥83.0 billion (€648.4 million**) and net income of ¥63.5 billion (€496.1 million**), both exceeding the forecasts announced in February. Mazda shareholders will receive an annual dividend of ¥35 per share.

Closely monitoring the business environment on an ongoing basis, for the fiscal year ending on 31 March 2020, Mazda forecasts a global sales volume of 1,618,000 and operating profit of ¥110 billion (€873.0 million) and net income of ¥80 billion (€634.9 million).

As part of its medium-term management policy, Mazda will continue to invest into its next-generation products and technologies, with the full-scale launches of the first two models Mazda3 and Mazda CX-30 starting this fiscal year. Together with other investments in brand value improvement, Mazda plans to grow global sales to about 1.8 million vehicles until the March 2025 fiscal year. During that time, Mazda also plans to increase revenue as well as both return on sales and equity to maintain a net cash position and keep the pay-out ratio for its stakeholders at a sustainable level of 30% or higher.

* Including Russia

** Source: Mazda Motor Corporation's Consolidated Financial Results for the Fiscal Year Ending March 31, 2019; euro figures for the fiscal year were calculated at €1 = ¥128, euro figures for the full-year forecast were calculated at €1 = ¥126