# Consolidated Financial Results For the First Half of the Fiscal Year Ending March 31, 2014



### (For the Six Months Ended September 30, 2013)

Prepared in Conformity with Generally Accepted Accounting Principles in Japan
English Translation from the Original Japanese-Language Document

October 31, 2013

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Filing of Shihanki Hokokusho,

quarterly securities report : Scheduled for November 13, 2013

Payment of Dividends : -Supplementary Material : Yes

Briefing Session : Yes (Intended for securities analysts, institutional investors and media)

(in Japanese yen rounded to millions, except amounts per share)

### 1. Consolidated Financial Highlights (April 1, 2013 through September 30, 2013)

### (1) Consolidated Financial Results

(Percentage indicates change from same period of the previous fiscal year)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%
FY2014 1st Half	1,254,317	22.6	73,962	544.5	36,295	-	24,986	335.0
FY2013 1st Half	1,023,503	6.7	11,475	-	441	-	5,744	-

Note: Comprehensive income FY2014 1st Half 49,849 millions of yen ( 455.0% ) FY2013 1st Half 8,982 millions of yen ( - % )

	Net Income	Net Income
	Per Share	Per Share (Diluted)
	yen	yen
FY2014 1st Half	8.36	-
FY2013 1st Half	1.92	-

### (2) Consolidated Financial Position

	Total Assets	Equity	Equity Ratio
As of	millions of yen	millions of yen	%
September 30, 2013	1,979,080	563,395	27.6
March 31, 2013	1,978,567	513,226	25.1

Reference: Equity excluding minority interests

As of September 30, 2013

As of March 31, 2013

496,312 millions of yen

### 2. Dividends

		Dividends Per Share					
	1st. Qtr.	1st. Qtr. 2nd. Qtr. 3rd. Qtr. Year End Full-Y					
	yen	yen	yen	yen	yen		
FY2013	-	0.00	=	0.00	0.00		
FY2014	-	0.00					
FY2014 (Forecast)			-	0.00	0.00		

Note: Revision of the dividend forecast most recently announced: None

### 3. Consolidated Financial Forecast (April 1, 2013 through March 31, 2014)

(Percentage indicates change from the previous fiscal year)

	Net sales		Operating Income Ordinary Income		Net Income		Net Income Per Share		
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%	yen
FY2014 Full Year	2,650,000	20.2	160,000	196.6	123,000	271.7	100,000	191.5	33.45

Note: Revision of the consolidated financial forecast most recently announced: Yes

#### **Notes:**

### $(1) Changes \ in \ significant \ subsidiaries \ during \ the \ period \ (changes \ in \ specified \ subsidiaries \ resulting \ in \ the \ change \ in \ scope$

of consolidation): None

Newly added subsidiaries: None Excluded subsidiaries: None

(2) Application of accounting treatment specific to preparation of quarterly consolidated financial statements: None

### (3) Changes in accounting policies / Changes in accounting estimates / Restatement:

1) Changes in accounting policies with accompanying revision of accounting standards
2) Voluntary changes in accounting policies except 1)
3) Changes in accounting estimates
None
4) Restatement
None

### (4) Number of outstanding shares (Common stock)

1) Number of outstanding shares (including treasury stock)	<b>As of September 30, 2013</b> As of March 31, 2013	<b>2,999,377,399 shares</b> 2,999,377,399 shares
2) Number of treasury stock	<b>As of September 30, 2013</b> As of March 31, 2013	<b>10,227,212 shares</b> 10,211,948 shares
3) Average number of outstanding shares	For 6 months ended September 30, 2013	2,989,157,248 shares

For 6 months ended September 30, 2012

2,989,173,383 shares

### Note on Progress in Quarterly Review Procedures by Independent Auditors

This document is out of the scope of the quarterly review procedures based on the Financial Instruments and Exchange Act.

The quarterly review procedures for the quarterly financial statements under this Act have not been completed as of the timing the procedures for the quarterly financial statements.

The quarterly review procedures for the quarterly financial statements under this Act have not been completed as of the timing of disclosure of this document.

#### Cautionary Statements with Respect to Forward-Looking Statements

The financial forecast and other descriptions of the future presented in this document are an outlook based on our judgments and projections. The judgments and projections are based on information presently available. As such, the financial forecast and future descriptions are subject to uncertainties and risks, and are not contemplated to ensure the fulfillment thereof.

Accordingly, the actual financial performance may vary significantly due to various factors.

For detail such as precondition of the financial forecast, please refer to "1. Qualitative Information on Consolidated Results for the Quarterly Period - (3) Future Estimates such as Consolidated Financial Forecast" on page 3 of the attachment.

## **ATTACHMENT**

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## (Reference)

**Financial Summary (Consolidated)** 

For the First Half of the Fiscal Year Ending March 31, 2014

## 1. Qualitative Information on Consolidated Results for the Quarterly period

### (1) Consolidated Financial Results

For the first half of the Fiscal Year ending March 31, 2014, global retail volume of the Mazda Group increased by 3.0% year-over-year to 631 thousand units; mainly due to the strong sales of "Mazda CX-5" and all-new "Mazda Atenza (called Mazda6 in overseas markets)", both equipped with new generation technology, "SKYACTIV TECHNOLOGY (hereinafter referred to as "SKYACTIV"), while there was a sign of tough sales environment in some emerging countries.

Retail volume by market was as follows. In Japan, despite the drop in total market demand on a year-over-year basis, retail volume increased by 0.9% year-over year to 111 thousand units, mainly due to the strong sales of SKYACTIV-equipped models such as all-new "Atenza". In North America, retail volume increased by 9.5% year-over year to 199 thousand units due to the sales increase mainly in U.S, where "CX-5" and all-new "Mazda6" were good in demand. In Europe, retail volume increased by 13.5% year-over year to 97 thousand units due to the strong sales in major countries like Germany and U.K. In China, retail volume decreased by 12.2% to 79 thousand units. In other areas, retail volume remained almost flat from the same period of the previous fiscal year to 145 thousand units through the high level of sales maintained in Australia, while the recession of demand in some countries adversely affected the sales.

As a result of increase in sales volume of the "SKYACTIV" models in global markets and ongoing cost improvements, as well as the correction of yen appreciation against major currencies, the consolidated financial results for the first half of the Fiscal Year ending March 31, 2014 were as follows. Net sales increased by ¥230.8 billion (up 22.6%) year-over-year to ¥1,254.3 billion. Operating results increased by ¥62.5 billion (up 544.5%) year-over-year to a profit of ¥74.0 billion. Ordinary results increased by ¥35.9 billion year-over-year to a profit of ¥36.3 billion. Net results increased by ¥19.2 billion (up 335.0%) year-over-year to a profit of ¥25.0 billion.

Financial results by reportable segment for the first half of the Fiscal Year ending March 31, 2014 were as follows. In Japan, net sales increased by ¥178.3 billion (up 20.4%) year-over-year to ¥1,050.9 billion and segment income (operating income) increased by ¥36.7 billion (up 115.0%) to ¥68.6 billion. In North America, net sales increased by ¥84.7 billion (up 28.7 %) year-over-year to ¥379.8 billion and segment loss (operating loss) amounted to ¥2.5 billion. (For the first half of the previous fiscal year, segment loss was ¥26.0 billion.) In Europe, net sales increased by ¥96.9 billion (up 67.6%) year-over-year to ¥240.3 billion and segment income (operating income) increased by ¥3.5 billion to ¥3.9 billion. In other areas, net sales increased by ¥15.5 billion (up 8.1%) year-over-year to ¥205.6 billion and segment income (operating income) decreased by ¥6.2 billion (down 72.5%) year-over-year to ¥2.4 billion.

### (2) Consolidated Financial Position

(Assets, Liabilities and Equity)

As of September 30, 2013, total assets amounted to \$1,979.1 billion, an increase of \$0.5 billion compared to the end of the previous fiscal year. Total liabilities amounted to \$1,415.7 billion, a decrease of \$49.7 billion

compared to the end of the previous fiscal year.

Equity as of September 30, 2013 amounted to ¥563.4 billion, an increase of ¥50.2 billion compared to the end of the previous fiscal year. Equity ratio increased by 2.5 percentage points from the end of the previous fiscal year to 27.6% (The equity ratio after the recognition of equity credit attributes of the Subordinated Loan was 29.4%).

### (Cash Flows)

As of September 30, 2013, cash and cash equivalents amounted to \(\frac{4}{3}\)94.2 billion, a decrease of \(\frac{4}{5}\)0.6 billion compared to the end of the previous fiscal year.

For the first half of the Fiscal Year ending March 31, 2014, net cash provided by operating activities was \(\frac{\pmath{\pmath{\pmath{4}}}}{7.7}\) billion. (For the first half of the previous fiscal year, net cash used in operating activities was \(\frac{\pmath{4}}{1.7}\) billion.) Net cash used in investing activities amounted to \(\frac{\pmath{4}}{4.9.2}\) billion, mainly reflecting capital expenditures for the acquisition of tangible fixed assets of \(\frac{\pmath{4}}{4.3}\). (For the first half of the previous fiscal year, net cash used in investing activities was \(\frac{\pmath{7}}{7.9}\) billion.) As a result, consolidated free cash flow (net of operating and investing activities) was negative \(\frac{\pmath{4}}{4.5}\) billion. (For the first half of the previous fiscal year, consolidated free cash flow was negative \(\frac{\pmath{4}}{1.5}\) billion.) Also, net cash used in financing activities amounted to \(\frac{\pmath{4}}{1.5}\) billion, mainly reflecting the payment of loans payable and redemption of bonds. (For the first half of the previous fiscal year, net cash used in financing activities was \(\frac{\pmath{2}}{2.9}\) billion.)

As of September 30, 2013, after deducting cash and cash equivalents from financial debt, net financial debt totaled ¥315.8 billion, an increase of ¥41.7 billion from the end of the previous fiscal year, and the net debt-to-equity ratio was at 57.8% (Net-debt-to-equity ratio after the recognition of equity credit attributes of the Subordinated Loan was 48.3%).

### (3) Future Estimates such as Consolidated Financial Forecast

In light of recent trends in our business performance, we have revised the consolidated financial forecast for the Fiscal Year ending March 2014, as shown below. The prior forecast was announced on April 26, 2013. For more information, please refer to "Notice of Variance between Forecast and Actual Results (Consolidated) for the First Half of Fiscal Year Ending March 31, 2014 and Revision of Consolidated Financial Forecast" that has been released today.

### **Consolidated Financial Forecast (Fiscal Year ending March 2014)**

	Full Year	vs. Previous fiscal year
Net sales	¥ 2,650 billion	up 20.2 %
Operating income	¥ 160 billion	up 196.6 %
Ordinary income	¥ 123 billion	up 271.7 %
Net income	¥ 100 billion	up 191.5 %

The exchange rate assumptions for full year forecast are ¥97 to the dollar and ¥128 to the Euro (¥95 to the dollar and ¥125 to the Euro for the second half of the fiscal year).

Global Retail Volume Forecast (Fiscal Year ending March 2014)

	Full Year	vs. Previous fiscal year
Domestic	225 thousand units	up 4.0 %
North America	415 thousand units	up 11.4 %
Europe	200 thousand units	up 16.6 %
China	200 thousand units	up 14.5 %
Other	295 thousand units	down 1.5 %
Total	1,335 thousand units	up 8.1 %

Note: The forecast stated above is based on management's judgment and views in the light of information presently available. By nature, such forecasts are subject to risks and uncertainties, and are not contemplated to ensure the fulfillment thereof. Therefore, we advise against making an investment decision by solely relying on this forecast. Variables that could affect the actual financial results include, but are not limited to, the economic environments surrounding our business areas and fluctuations in yen-to-dollar and other exchange rates.

# 2. Quarterly Consolidated Financial Statements

# (1) Quarterly Consolidated Balance Sheet (September 30 and March 31, 2013)

			(Millions of Yen)
		FY2013	FY2014
A	s of	March 31, 2013	<b>September 30, 2013</b>
ASSETS			
Current Assets:			
Cash and time deposits		301,133	273,594
Trade notes and accounts receivable		171,770	158,813
Securities		144,871	121,782
Inventories		265,687	297,407
Other		145,018	137,773
Allowance for doubtful receivables		(1,002)	(818)
Total current assets		1,027,477	988,551
Fixed Assets:			
Tangible fixed assets:			
Buildings and structures (net)		139,035	139,881
Machinery and equipment (net)		156,150	160,902
Land		409,926	410,949
Leased assets (net)		5,245	4,663
Other (net)		74,035	90,513
Total tangible fixed assets		784,391	806,908
Intangible fixed assets		20,457	20,780
Investments and other fixed assets:			
Investment securities		120,806	135,234
Other		30,018	32,019
Allowance for doubtful receivables		(4,058)	(3,888)
Investment valuation allowance		(524)	(524)
Total investments and other fixed assets		146,242	162,841
Total fixed assets		951,090	990,529
Total Assets		1,978,567	1,979,080

	FY2013	FY2014
A C		
As of	March 31, 2013	September 30, 2013
LIABILITIES		
Current Liabilities:		
Trade notes and accounts payable	279,642	279,386
Short-term loans payable	97,833	95,658
Long-term loans payable due within one year	91,518	117,511
Bonds due within one year	10,100	100
Lease obligations	2,652	2,522
Income taxes payable	11,454	5,319
Accrued expenses	145,706	140,150
Reserve for warranty expenses	28,626	28,227
Other	91,381	63,094
Total current liabilities	758,912	731,967
Fixed Liabilities:		
Bonds	40,550	40,500
Long-term loans payable	473,115	450,905
Lease obligations	3,215	2,890
Deferred tax liability related to land revaluation	75,209	75,209
Employees' and executive officers' severance and retirement benefits	69,790	68,063
Reserve for loss from business of affiliates	6,957	7,248
Reserve for environmental measures	1,577	1,581
Other reserves	296	236
Other	35,720	37,086
Total fixed liabilities	706,429	683,718
Total Liabilities	1,465,341	1,415,685
	1,403,541	1,413,003
EQUITY		
Capital and Retained Earnings:		
Common stock	258,957	258,957
Capital surplus	242,649	242,649
Retained earnings	(46,299)	(21,313)
Treasury stock	(2,192)	(2,198)
Total capital and retained earnings	453,115	478,095
Accumulated Other Comprehensive Income/(Loss)		
Net unrealized gain/(loss) on available-for-sale securities	409	570
Net gain/(loss) on derivative instruments	(15,064)	(2,115)
Land revaluation	135,565	135,565
Foreign currency translation adjustments	(72,200)	(60,330)
Pension adjustments recognized by foreign consolidated subsidiaries	(5,513)	(5,715)
Total accumulated other comprehensive income/(loss)	43,197	67,975
Stock Acquisition Rights	6	_
Minority Interests in Consolidated Subsidiaries	16,908	17,325
Total Equity	513,226	563,395
Total Liabilities and Equity	1,978,567	1,979,080

# (2) Quarterly Consolidated Statements of Operations and Comprehensive Income (For the first half ended September 30, 2013 and 2012)

## **Quarterly Consolidated Statement of Operations**

	FY2013	FY2014
For the first half ended	September 30, 2012	September 30, 2013
Net sales	1,023,503	1,254,317
Costs of sales	807,771	936,518
	215,732	317,799
Gross profit on sales	ĺ	
Selling, general and administrative expenses	204,257	243,837
Operating income	11,475	73,962
Non-operating income		
Interest income	1,245	1,164
Equity in net income of affiliated companies	2,096	1,454
Other	2,669	4,195
Total	6,010	6,813
Non-operating expenses		
Interest expense	7,089	6,267
Foreign exchange loss	7,578	35,444
Other	2,377	2,769
Total	17,044	44,480
Ordinary income	441	36,295
Extraordinary profits		
Gain on sales of tangible fixed assets	288	44
Gain on sales of subsidiaries and affiliates' stocks	9,574	-
Gain on reversal of subscription rights to shares	253	6
Subsidy income	-	224
Other	513	-
Total	10,628	274
Extraordinary losses		
Loss on retirement and sale of tangible fixed assets	1,276	1,995
Loss on impairment of fixed assets	328	651
Business restructuring costs	1,132	-
Other	1,053	5
Total	3,789	2,651
Income before income taxes	7,280	33,918
Income taxes		
Current	8,567	5,987
Deferred	(7,110)	3,522
Total	1,457	9,509
Income before minority interests	5,823	24,409
Minority interests in consolidated subsidiaries	79	(577)
Net income	5,744	24,986

# **Quarterly Consolidated Statement of Comprehensive Income**

	FY2013	FY2014
For the first half ended	September 30, 2012	September 30, 2013
Income before minority interests Other comprehensive income	5,823	24,409
Net unrealized gain/(loss) on available-for-sale securities  Net gain/(loss) on derivative instruments	(405) 4,548	147 12,896
Foreign currency translation adjustments  Pension adjustments recognized by foreign consolidated subsidiaries	(995) (986)	649 (202)
Share of other comprehensive income of affiliates accounted for using equity method	997	11,950
Total	3,159	25,440
Comprehensive income	8,982	49,849
Comprehensive income attributable to:		
Owners of the parent	9,178	49,764
Minority interests	(196)	85

## For the three months ended September 30, 2013 and 2012

# **Quarterly Consolidated Statement of Operations**

	FY2013	FY2014
For the three months ended	September 30, 2012	September 30, 2013
Net sales	516,888	638,466
Costs of sales	406,260	476,425
Gross profit on sales	110,628	162,041
Selling, general and administrative expenses	100,953	124,594
Operating income	9,675	37,447
Non-operating income Interest income Equity in net income of affiliated companies Foreign exchange gain Other	641 889 1,867 1,064	505 854 - 2,341
Total	4,461	3,700
Non-operating expenses Interest expense Foreign exchange loss Other	3,582 - 1,234	3,040 8,287 1,921
Total	4,816	13,248
Ordinary income	9,320	27,899
Extraordinary profits  Gain on sales of tangible fixed assets  Gain on sales of subsidiaries and affiliates' stocks  Total	75 9,574 9,649	20 - 20
Extraordinary losses  Loss on retirement and sale of tangible fixed assets Loss on valuation of investment securities Loss on impairment of fixed assets Other	804 697 311 216	1,528 - 622 5
Total	2,028	2,155
Income before income taxes	16,941	25,764
Income taxes Current Deferred Total Income before minority interests	5,036 (375) 4,661 12,280	2,675 3,918 6,593 19,171
•		
Minority interests in consolidated subsidiaries	12 202	(357)
Net income	12,203	19,528

# **Quarterly Consolidated Statement of Comprehensive Income**

	FY2013	FY2014
For the three months ended	September 30, 2012	September 30, 2013
Income before minority interests Other comprehensive income	12,280	19,171
Net unrealized gain/(loss) on available-for-sale securities  Net gain/(loss) on derivative instruments	161	174 2,143
Foreign currency translation adjustments  Pension adjustments recognized by foreign consolidated subsidiaries	(2,364) 2,207 (1,169)	1,070 36
Share of other comprehensive income of affiliates accounted for using equity method	(3,940)	2,286
Total	(5,105)	5,709
Comprehensive income	7,175	24,880
Comprehensive income attributable to:		
Owners of the parent	7,287	25,358
Minority interests	(112)	(478)

## (3) Quarterly Consolidated Statement of Cash Flows (For the first half ended September 30, 2013 and 2012)

	FY2013	FY2014
For the first half ended		September 30, 2013
Cash flows from operating activities: Income before income taxes	7.000	22.010
Adjustments to reconcile income/(loss) before income taxes to net cash	7,280	33,918
provided by/(used in) operating activities:		
Depreciation and amortization	29,829	26,813
Loss on impairment of fixed assets	328	651
Increase/(decrease) in allowance for doubtful receivables	222	(401)
Increase/(decrease) in reserve for warranty expenses	(542)	(399)
Increase/(decrease) in employees' and executive officers'	(3.12)	(877)
severance and retirement benefits	(2,453)	(2,032)
Increase/(decrease) in reserve for loss from business of affiliates	(1,644)	291
Interest and dividend income	(1,366)	(1,389)
Interest expense	7,089	6,267
Equity in net loss/(income) of affiliated companies	(2,096)	(1,454)
Loss/(gain) on retirement and sale of tangible fixed assets	988	1,951
Loss/(gain) on sales of subsidiaries and affiliates' stock	(9,574)	-
Loss/(gain) on valuation of investment securities	697	_
Decrease/(increase) in trade notes and accounts receivable	23,054	17,083
Decrease/(increase) in inventories	(25,125)	(27,676)
Increase/(decrease) in trade notes and accounts payable	(33,953)	(1,619)
Increase/(decrease) in other current liabilities	(8,868)	(8,160)
Other	17,351	(22,904)
Subtotal	1,217	20,940
Interest and dividends received	1,474	1,804
Interest paid	(6,559)	(6,472)
Income taxes refunded/(paid)	(7,857)	(8,572)
Net cash provided by/(used in) operating activities	(11,725)	7,700
Cash flows from investing activities:		
Payments into time deposits	(2,538)	-
Purchase of investment securities	(2,911)	(1,508)
Proceeds from sales and redemption of investment securities	396	58
Acquisition of tangible fixed assets	(34,298)	(44,306)
Proceeds from sale of tangible fixed assets	15,059	388
Acquisition of intangible fixed assets	(2,811)	(3,181)
Decrease/(increase) in short-term loans receivable	(354)	(7)
Payment of long-term loans receivable	(365)	(537)
Collections of long-term loans receivable	174	111
Proceeds from sales of investments in subsidiaries resulting in		
change in scope of consolidation	19,804	-
Other	(9)	(196)
Net cash provided by/(used in) investing activities	(7,853)	(49,178)
Cash flows from financing activities:		
Net increase/(decrease) in short-term loans payable	14,364	(6,572)
Proceeds from long-term loans payable	1,500	28,581
Repayment of long-term loans payable	(16,704)	(24,470)
Redemption of bonds	(25,050)	(10,050)
Payment of lease obligations	(5,716)	(1,440)
Proceeds from stock issuance to minority shareholders	1,924	356
Cash dividends paid to minority shareholders	(15)	(24)
Treasury stock transactions	- /4 / 0	(6)
Other	(164)	(12 (25)
Net cash provided by/(used in) financing activities	(29,861)	(13,625)
Effects of exchange rate fluctuations on cash and cash equivalents	(8,428)	4,469
Net increase/(decrease) in cash and cash equivalents	(57,867)	(50,634)
Cash and cash equivalents at beginning of the period	477,307	444,875
Increase/(decrease) in cash and cash equivalents resulting from	0.00	
change of scope of consolidation	962	201215
Cash and cash equivalents at end of the period	420,402	394,241

### (4) Footnotes to the Quarterly Consolidated Financial Statements

### (Note on the Assumptions as Going Concern)

None

### (Significant Changes in the Amount of Equity)

None

### (Segment Information)

I. FY2013 First Half (April 1, 2012 through September 30, 2012)

### 1) Sales and Income or Loss by Reportable Segments

(Millions of Yen)

		Rep					
FY2013 First Half Ended September 30, 2012	Japan	North America	Europe	Other areas	Total	Adjustment (Note 1)	Consolidated (Note 2)
Net sales:							
Outside customers	401,696	293,514	138,613	189,680	1,023,503	-	1,023,503
Inter-segment	470,888	1,504	4,773	448	477,613	(477,613)	-
Total	872,584	295,018	143,386	190,128	1,501,116	(477,613)	1,023,503
Segment income/(loss)	31,919	(25,964)	330	8,597	14,882	(3,407)	11,475

Notes: 1. The adjustment on segment income/(loss) are eliminations of inter-segment transactions.

### 2) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

In FY2013 first half ended September 30, 2012, impairment losses on fixed assets, gains from negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

### II. FY2014 First Half (April 1, 2013 through September 30, 2013)

### 1) Sales and Income or Loss by Reportable Segments

(Millions of Yen)

		Rep					
FY2014 First Half Ended September 30, 2013	Japan	North America	Europe	Other areas	Total	Adjustment (Note 1)	Consolidated (Note 2)
Net sales:							
Outside customers	435,404	378,551	235,675	204,687	1,254,317	-	1,254,317
Inter-segment	615,514	1,205	4,649	935	622,303	(622,303)	-
Total	1,050,918	379,756	240,324	205,622	1,876,620	(622,303)	1,254,317
Segment income/(loss)	68,614	(2,529)	3,855	2,363	72,303	1,659	73,962

Notes: 1. The adjustment on segment income/(loss) are eliminations of inter-segment transactions.

### 2) Impairment Loss on Fixed Assets and Goodwill by Reportable Segment

In FY2014 first half ended September 30, 2013, impairment losses on fixed assets, gains from negative goodwill and changes in the amount of goodwill, that were material, were not recognized.

<sup>2.</sup> Segment income/(loss) is reconciled with the operating income in the quarterly consolidated statement of operations for FY2013 first half ended September 30, 2012.

<sup>2.</sup> Segment income/(loss) is reconciled with the operating income in the quarterly consolidated statement of operations for FY2014 first half ended September 30, 2013.

## 3. Supplementary Information

### **Production and Sales Information**

### a) Production Volume

		FY2013 First Half Ended September 30, 2012	FY2014 First Half Ended September 30, 2013	Increase / (Decrease)
Japan	Passenger cars	units 404,947	units 455,171	units 50,224
	Trucks	7,505	7,770	265
	Total	412,452	462,941	50,489

Note: Mazda-brand vehicles produced by the following equity method applied affiliates are counted among wholesales, but are not included in the production volume:

	FY2013 First Half	FY2014 First Half	
_	Ended September 30, 2012	Ended September 30, 2013	Increase / (Decrease)
AutoAlliance International, Inc.	19,101 units	0 units	(19,101) units
AutoAlliance (Thailand) Co., Ltd.	60,435 units	42,532 units	(17,903) units

b) Sales by Reportable Segment

	FY2013 First Half Ended September 30, 2012	FY2014 First Half Ended September 30, 2013	Increase / (Decrease)
Japan	millions of yen 401,696	millions of yen 435,404	millions of yen 33,708
Japan	401,070	133,101	33,700
North America	293,514	378,551	85,037
Europe	138,613	235,675	97,062
Other areas	189,680	204,687	15,007
Total	1,023,503	1,254,317	230,814

Note: Inter-segment transactions are eliminated from the sales figures shown in the above table.

c) Sales by Product Type

	FY2013 First Half Ended September 30, 2012		_	4 First Half etember 30, 2013	Increase / (Decrease)		
	units	millions of yen	units	millions of yen	units	millions of yen	
Vehicles	501,668	792,622	524,367	1,004,973	22,699	212,351	
Knockdown Parts (Overseas)	-	33,072	-	36,836	-	3,764	
Parts	-	94,108	-	107,121	-	13,013	
Other	-	103,701	-	105,387	-	1,686	
Total	-	1,023,503	-	1,254,317	-	230,814	

< Wholesales Volume by Market >

	-	FY2013 First Half Ended September 30, 2012	FY2014 First Half Ended September 30, 2013	Increase / (Decrease)
Vehicles	Japan	units 115,170	units 115,719	units 549
	North America	175,140	178,235	3,095
	Europe	67,595	84,596	17,001
	Other areas	143,763	145,817	2,054
	Overseas Total	386,498	408,648	22,150
	Total	501,668	524,367	22,699

# For the First Half of the Fiscal Year Ending March 31, 2014 (For the Six Months Ended September 30, 2013)

(th thousands of units) ((t)per left return on sales)    Domestic	(In 100 millions o	f yen)		FY March	2013			FY March	2014	FY March	2013	FY March	2014
Comparison	*	,				1st. Otr.	2nd. Otr.	) to					
Domestic	(Upper left: return	on sales)	1	(Apr.'12-Se				(Apr.'13-Se	ep.'13)	Ended March	31, 2013	Ending March	31, 2014
Net sales	Domestic		1	2,945		1,440	1,612	3,052	3.6	5,880	5.0	6,100	3.7
Operating income	Overseas		2	7,290	5.8	4,719	4,772	9,491	30.2	16,173	9.8	20,400	26.1
Operating income         4         115         -         365         375         740         \$44.5         539         -         1,600         196           Ordinary income         5         4         -         8         2.9%         -         1,5%         4,6%         271.7           Income before income taxes         6         73         -         82         257         339         365.9         1,18%         4,0%         2.7%           Net income         7         5.7         -         82         257         339         365.9         391         -         1,120         186.4           Net income         7         5.7         -         5.5         195         250         335.0         343         -         1,120         186.4           Net income         7         5.7         -         5.5         195         250         335.0         343         -         1,120         186.4           Net income         7         5.7         -         5.5         195         250         335.0         343         -         1,100         19.5           Segment (geographic area)         11         86         26         (2) <t< td=""><td>Net sales</td><td></td><td>3</td><td>10,235</td><td>6.7</td><td>6,159</td><td>6,384</td><td>12,543</td><td>22.6</td><td>22,053</td><td>8.5</td><td>26,500</td><td>20.2</td></t<>	Net sales		3	10,235	6.7	6,159	6,384	12,543	22.6	22,053	8.5	26,500	20.2
Ordinary income				1.1%		5.9%	5.9%	5.9%		2.4%			
Ordinary income         5         4         -         84         279         363         -         331         -         1,230         271.7           Income before income taxes         6         0.7%         1.3%         4.0%         2.7%         1.8%         4.2%         339         1.20         18.64           Net income         7         57         -         55         195         250         335.0         1.6%         3.8%         11,000         191.5           Operating income/(loss) by segment (geographic area)         8         319         270         416         686         1,084         1,000         191.5           Europe         10         3         23         16         39         31         31         0<	Operating incom	e	4		-				544.5	-	-	1	196.6
Income before income taxes	Ordinaryinaama		_										271.7
Income before income taxes	Ordinary income	;	3		-				-	-	-		2/1./
Net income	Income before ir	come taxes	6		_				365.9				186.4
Net income	meome serore in	econic taxes	0						303.7				100.4
Segment (geographic area)   Japan   8   319   270   416   686   1,084     North America   9   (260)   11   (36)   (25)   (489)     Europe   10   3   23   16   39   31     Other areas   11   86   26   (2)   24   168     Operating profit changes   Volume & mix   12   82   131   213     Exchange rate   13   292   311   603   900     Cost improvement   14   51   56   107   157     Marketing expense   15   (11)   (113)   (124)   (204)     Other   16   (67)   (107)   (174)   (412)     Total   17   347   278   625     Transaction rate   JPY / USD   JPY / EUR   101   129   131   130   107   128     Transaction rate   JPY / USD   JPY / EUR   104   112   123   119   103   121     Capital expenditures   20   339   202   285   487   772   1,400     Depreciation and amortization   21   298   132   136   268   600   580     R & D cost   22   427   253   241   494   899   1,000     Total assets   23   18,146   19,616   19,791   19,786     Equity   24   4,786   5,207   5,461   4,963     Fienacial debt   26   3,243   3,046   3,158   2,741     Free cash flow	Net income		7		-				335.0		_		191.5
Japan					•						•		
North America		aphic area)											
Europe	Japan		8	319		270	416	686		1,084		/	
Other areas         11         86         26         (2)         24         168           Operating profit changes         Volume & mix         12         82         131         213         620           Exchange rate         13         292         311         603         900           Cost improvement         14         51         56         107         157           Marketing expense         15         (11)         (113)         (124)         (204)           Other         16         (67)         (107)         (174)         (412)           Total         17         347         278         625           Average rate for the period         JPY / EUR         18         79         99         99         99         99         83         97           Transaction rate         JPY / EUR         19         79         86         89         88         79         90           Transaction rate         JPY / EUR         104         112         123         119         103         121           Capital expenditures         20         339         202         285         487         772         1,400           Depreciation and amortiza	North Amer	ica	9	(260)		11	(36)	(25)		(489)			
Operating profit changes	Europe		10	3		23	16	39		31			
Volume & mix	Other areas		11	86		26	(2)	24		168			
Exchange rate   13	Operating profit	changes											
Cost improvement	Volume & r	nix	12			82	131	213				620	
Marketing expense         15         (11)         (113)         (124)         (204)           Other         16         (67)         (107)         (174)         (412)           Total         17         347         278         625         1,061           Average rate for the period         JPY / USD JPY / EUR         18         79         99         99         99         99         83         97           Transaction rate         JPY / USD JPY / EUR         19         79         86         89         88         79         90           Capital expenditures         20         339         202         285         487         772         1,400           Depreciation and amortization         21         298         132         136         268         600         580           R & D cost         22         427         253         241         494         899         1,000           Total assets         23         18,146         19,616         19,791         19,786         4,963           Financial debt         25         7,447         7,043         7,101         7,190           Net financial debt         26         3,243         3,046         3	Exchange ra	te	13	,		292	311	603		,		900	
Other         16         (67)         (107)         (174)         (412)           Total         17         347         278         625         1,061           Average rate for the period         JPY / USD JPY / EUR         18         79         99         99         99         83         97           Transaction rate         JPY / USD JPY / EUR         19         79         86         89         88         79         90           Capital expenditures         20         339         202         285         487         772         1,400           Depreciation and amortization         21         298         132         136         268         600         580           R & D cost         22         427         253         241         494         899         1,000           Total assets         23         18,146         19,616         19,791         19,786         Equity         24         4,786         5,207         5,461         4,963         7,100         7,190         Net financial debt         26         3,243         3,046         3,158         2,741         2,741         Free cash flow	Cost improvement 14		14			51	56	107		/		157	
Total	Marketing e	xpense	15			(11)	(113)	(124)				(204)	
Average rate for the period   JPY / USD   18   79   99   99   99   99   99   99   107   128   128   131   130   107   128   128   132   136   13		•	16			(67)	(107)	(174)				(412)	
for the period	Total		17				278		=			1,061	=
for the period	Average rate	JPY / USD		79		99	99	99		83			
Transaction rate	-												
Transaction rate         19         104         112         123         119         103         121           Capital expenditures         20         339         202         285         487         772         1,400           Depreciation and amortization 21         298         132         136         268         600         580           R & D cost         22         427         253         241         494         899         1,000           Total assets         23         18,146         19,616         19,791         19,786         19,786           Equity         24         4,786         5,207         5,461         4,963         7,101         7,190           Net financial debt         26         3,243         3,046         3,158         2,741         2,741													
Capital expenditures         20         339         202         285         487         772         1,400           Depreciation and amortization 21         298         132         136         268         600         580           R & D cost         22         427         253         241         494         899         1,000           Total assets         23         18,146         19,616         19,791         19,786           Equity         24         4,786         5,207         5,461         4,963           Financial debt         25         7,447         7,043         7,101         7,190           Net financial debt         26         3,243         3,046         3,158         2,741           Free cash flow         3,158         2,741         2,741	Transaction rate		19										
Depreciation and amortization         21         298         132         136         268         600         580           R & D cost         22         427         253         241         494         899         1,000           Total assets         23         18,146         19,616         19,791         19,786           Equity         24         4,786         5,207         5,461         4,963           Financial debt         25         7,447         7,043         7,101         7,190           Net financial debt         26         3,243         3,046         3,158         2,741           Free cash flow         3,158         2,741         2,741	Capital expendit												
R & D cost     22     427     253     241     494     899     1,000       Total assets     23     18,146     19,616     19,791     19,786       Equity     24     4,786     5,207     5,461     4,963       Financial debt     25     7,447     7,043     7,101     7,190       Net financial debt     26     3,243     3,046     3,158     2,741       Free cash flow													
Total assets         23         18,146         19,616         19,791         19,786           Equity         24         4,786         5,207         5,461         4,963           Financial debt         25         7,447         7,043         7,101         7,190           Net financial debt         26         3,243         3,046         3,158         2,741           Free cash flow	•												
Equity         24         4,786         5,207         5,461         4,963           Financial debt         25         7,447         7,043         7,101         7,190           Net financial debt         26         3,243         3,046         3,158         2,741           Free cash flow         2         3,046         3,158         2,741							/					, , , , ,	
Financial debt         25         7,447         7,043         7,101         7,190           Net financial debt         26         3,243         3,046         3,158         2,741           Free cash flow				-		-		-		,			
Net financial debt         26         3,243         3,046         3,158         2,741           Free cash flow         20 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>/</td> <td></td>								-		-		/	
Free cash flow		nt .		1		-		-		,			
		<u>π</u>	20	3,243		3,040		3,136		2,741			
(Operating & Investing) 27 (196) (315) (100) (415) 87		vesting)	27	(196)		(315)	(100)	(415)		87			
Domestic 28 110 15.8 50 61 111 0.9 216 5.2 225 4.0	Domestic		28	110	15.8	50	61	111	0.9	216	5.2	225	4.0
North America 29 182 (0.2) 95 104 199 9.5 372 0.2 415 11.4	North Amer	ica	29	182	(0.2)	95	104	199	9.5	372	0.2	415	11.4
Europe 30 85 (6.2) 46 51 97 13.5 172 (6.2) 200 16.6	Europe		30	85	(6.2)	46	51	97	13.5	172	(6.2)	200	16.6
China 31 90 (15.4) 37 42 79 (12.2) 175 (21.5) 200 14.5	China		31	90	(15.4)	37	42	79	(12.2)	175	(21.5)	200	14.5
Other 32 146 12.2 73 72 145 (0.3) 300 13.5 295 (1.5)			32	146			72	145			`		
Global retail volume 33 613 1.4 301 330 631 3.0 1,235 (1.0) 1,335 8.1	<u> </u>	ume											
Domestic production volume 34 412 0.7 224 239 463 12.2 879 3.8 975 10.9													

Note: Global retail volume refers to the total retail units of Mazda-brand vehicles sold on a global basis.